

CISILION

Microsoft Cloud Accelerator Program MCAP Workshops



www.cisilion.com/microsoft

Microsoft Funded Cloud Accelerator Program Workshops

What are they?

Delivered by Cisilion **with 100% funding available for eligible customers**, our workshops are built upon the Microsoft Cloud Accelerator Program (MCAP) and designed to help your organisation, teams and people realise the value of Microsoft technologies across your business, recognise the value potential from your investment and transform the way that you work.

They combine both collaborative workshops and hands-on immersive experiences and are led by our subject matter experts who work with your teams to identify and map your objectives and correlate them to tangible business outcomes around Microsoft technology investments.

We help create a roadmap for pilot, planning, deployment and adoption using output from the workshops and actionable insights obtained from your environment. We can also help with your longer-term technology enablement strategy ensuring you continue to achieve your business objectives beyond the implementation, meaning you get best value from your investment.

Who are they intended for?

The Cloud Accelerator Workshops are designed to be delivered to key stakeholders across your organisation which will differ depending on the size of your business and the desired workshop.

What do they cost?

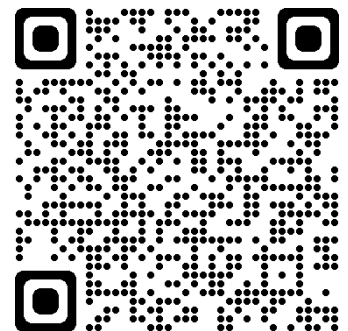
Most businesses qualify for 100% funding from Microsoft that covers the cost of the workshops. You just need to provide your time, focus and participation to make them a success.

To check your eligibility, please speak to your Microsoft Account Team, to your Cisilion account manager, or reach out to us at info@cisilion.com to discuss arranging a pre-call.

What do they cover?

The workshops covers every aspect of the modern workplace from productivity, collaboration, identity, security and compliance, communication and employee experiences, with interactive and engaging sessions that bring the art of the possible to life for all your business stakeholders.

Some workshops are split into "new to" and "activator" workshops - the latter are designed for organisations have already invested in the products/service but need help on how to make the most from them, where as the "new too" workshops are designed to provide an overview, demo and business case around the services.



The following pages provide a summary of each workshop.



MCAP | New to Security Workshops

Security Focussed “New to” Workshops

As you adopt cloud technologies, we can work with Microsoft to help you accelerate your transformation by providing security, privacy, and compliance solutions. These ‘activator’ workshops are designed to help your business deploy and fully leverage the Microsoft products you already own, maximising your investments and displacing duplicate or redundant third-party products. These workshops aim to improve awareness and posture across security, compliance and identity.

Defend Against Threats with SEIM plus XDR

Organisations are faced with managing a growing volume of data and alerts while dealing with tight budgets and vulnerable legacy systems.

We can help you develop a strategic plan customized for your organisation and based on the recommendations of our Microsoft Threat experts

You'll gain visibility into immediate threats across email, identity, and data, plus clarity and support on how to upgrade your security posture.

What to expect:

1. Analysis of cyber threats targeting your business
2. Actionable advice to help mitigate identified threats
3. Detailed assessment of your IT and security priorities and initiatives, direct from cybersecurity pros
4. A look at Microsoft's holistic approach to security, and how it relates to your business
5. Demos of integrated security, including, tools & methods
6. Long-term guidance around your security strategy, with key initiatives and tactical next steps

Mitigate Compliance & Privacy Risks

External cybersecurity has been top of mind for years, but organisations are now considering the risks posed by trusted insiders as an equal or even bigger threat and are beginning to recognise the importance of establishing controls that enable them to quickly identify and manage insider risks.

Being able to detect, investigate, and act on malicious and inadvertent activities is critical to ensuring trust, creating a safe workplace, protecting company assets, employee and customer privacy.

This workshop gives the insights needed to understand your insider and privacy risks.

What to expect:

1. Risk Check report including findings and insights from the automated discovery process
2. A list of recommendations and actionable next steps that will help mitigate the identified risks
3. Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
4. Long-term recommendations on your compliance strategy, with key initiatives and tactical next steps

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Protect and Govern Sensitive Data

Managing data is more than just dealing with documents and emails. Pervasive digital technology and the rapid shift to remote work have greatly expanded the information universe. Much of that data becomes stale or unused immediately after creation and contains information that could impose a compliance risk.

Protecting your data is critical to ensuring trust and meeting compliance requirements. To do this though, you need to know what data you have, where it is, how it's being used, and compliance risks that exist.

This workshop gives you the insights you need to better discover, protect, and govern your corporate data.

What to expect:

1. Data Risk Check report that includes findings and insights from an automated discovery process
2. List of guidance and actionable next steps that will help mitigate the identified privacy and regulatory risks
3. Clear look into Microsoft's approach to mitigating and controlling privacy and regulatory risks.
4. Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
5. Set of long-term recommendations on your compliance strategy, with key initiatives and tactical next steps.



Secure Multi-Cloud Environments

Do you have a good understanding of security vulnerabilities in your hybrid and multi-cloud environment including VMs, databases, Azure storage etc. Are you aware of the number of suspected authentication activities across your multi-cloud environment? In short, are you confident about the cloud security posture of your organisation?

The Secure Multi-Cloud Environments Workshop is designed to help you understand the threats and cyber risk affecting your business across your hybrid and environment and to align security objectives.

The workshop and associated follow up can be used to help you develop a strategic plan customised for your organisation and based on recommendations of Microsoft experts in security.

You'll gain visibility into immediate threats and vulnerabilities across Azure, on-premises, and multi-cloud environments, plus clarity and support on how to improve your security posture for the long term.

What to expect:

1. Analyze your requirements and priorities for a hybrid cloud security detection and response solution.
2. Define, scope & deploy Defender for Cloud in production environment, onboarding servers and other selected services.
3. Explore Azure Network Security capabilities and experience selected Azure Network Security products in a demo environment.
4. Discover existing hybrid workload vulnerabilities and learn how to reduce the attack surface area.
5. Discover threats to the included hybrid workloads and demonstrate how to investigate and respond to threats.
6. Recommend next steps with a production deployment of Microsoft Defender for Cloud and Azure Network Security.



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Defend Against Threats with SEIM plus XDR

As our world and workplaces become more complex, so do threats to our security and identity. Whether you're facing malware attacks, email phishing, or sophisticated threats to user identities, it's more important than ever to have an integrated security solution, across all your users and devices.

To provide protection against even the most advanced attacks to your email, endpoints, and identities, you need a plan for deployment that considers your organisation's needs and current security posture.

This activator workshop will help you increase the protection of users and devices, as well as develop a plan of action for reducing the attack surface area across your Microsoft 365 workloads, using products and features you own.

What to expect:

1. Insight into the current state of your users and devices security posture management and threat protection with an analysis on requirements and priorities.
2. Increased protection of users and devices and a better understanding of how to prioritize and mitigate potential threats to email, identity, and data.
3. Recommendations for reducing the attack surface area for across your Microsoft 365 workloads and in-depth guidance on how to integrate Microsoft's Defender products and features into your security operations and reduce operational overhead.
4. A defined, personalised plan for actionable next steps, including a timeline for remediations, based on your organization's specific security needs and objectives.

Mitigate Compliance & Privacy Risks

We live in a time where digital technology is profoundly impacting our lives, from the way we connect with each other to how we interpret our world. The continuous data explosion has increased costs associated with compliance, litigation, and privacy.

Organisations are looking to do more with less by transforming legal, risk and compliance, and privacy teams from cost centres to delivering value.

This activator workshop will provide you with insights to help you take advantage of comprehensive, end-to-end workflows in Microsoft Purview and help you better investigate and respond to risks using tools you already own.

What to expect:

1. Insight into the current state of your Microsoft 365 service activation, as well as an overview of your requirements as they relate to Microsoft 365 compliance, governance, data discovery, and risk management solutions.
2. Detailed guidance on suggested improvement actions to help you comply with the standards and regulations that are most relevant for your organization.
3. A Microsoft 365 Developer Tenant to be used as a functional reference point for reviewing design decisions or to review settings before transferring into production.
4. List of recommended activities and next steps that will lead towards a company-wide roll out of Microsoft Purview products and services to protect and govern sensitive data and mitigate compliance and privacy risks.

Some of our Workshop Customers



MCAP | Usage Security Workshops

Security Focussed "Activator" Workshops

As you adopt cloud technologies, we can work with Microsoft to help you accelerate your transformation by providing security, privacy, and compliance solutions. These 'activator' workshops are designed to help your business deploy and fully leverage the Microsoft products you already own, maximising your investments and displacing duplicate or redundant third-party products. These workshops aim to improve awareness and posture across security, compliance and identity.



Protect and Govern Sensitive Data

We live in a time where digital technology is profoundly impacting our lives, from the way we connect with each other to how we interpret our world. In the past, organisations primarily dealt with documents and emails. But now they're also dealing with instant messaging, text messaging and video too.

Protecting information, wherever it goes, is critical to ensuring trust and meeting compliance requirements. As your business-critical data expands and your workforce continues the transition to hybrid work from remote work, having an integrated approach to protecting and governing your (sensitive) data and identifying risky behaviours is more important than ever.

The Protect and Govern Sensitive Data Activator will help you to get started with protecting your sensitive information and raising end user awareness by using the products you already own.

What to expect:

1. Insight into the current state of your Microsoft 365 service activation, as well as an overview of your requirements as they relate to Microsoft 365 compliance, governance, and risk management solutions.
2. A findings overview, which lists and interprets privacy and regulatory risks identified by the Data Protect process and observed during the engagement.
3. Recommendations that map the observed privacy and regulatory risks, user feedback, and assessment results to Microsoft Purview Information Protection and Data Lifecycle Management products to mitigate impact and improve the organization's data protection posture.
4. Recommended activities and next steps that will lead towards a company-wide roll out of Microsoft Purview products and services to protect and govern sensitive data and mitigate compliance and privacy risks.



Secure Identities and Access Workshop

Identity is the control plane for access and for secure digital transformation. Organisational barriers are blurring between who is in and out of your network. Cloud and SaaS apps and the increasing use of personal devices and remote work mean that data is no longer centralised behind "traditional" network security.

With identity attacks, phishing attacks and ransomware on the rise, this workshop will show you how to stop tomorrow's data breaches by securing all your business identities today.

This workshop will help you find identity risks happening now in your environment, explore valuable gain insights on your application, device, data, and user landscape, and will demonstrate simple yet effective "instant" improvements on your identity security posture.

What to expect:

The foundation of cybersecurity is to identify authorised users and give them proper access to the information and tools they need to do their job quickly and accurately. The goal of this workshop is to provide you with tools to protect your authorised users' identities so you can authenticate credentials and manage file access while still giving users the freedom to collaborate with others.

1. Understand your identity goals and objectives
2. Define your existing and desired identity security posture
3. Provide insights into applications used within your environment (sanctioned and unsanctioned by IT)
4. Showcase core IT and user security scenarios through demos
5. Develop a joint action plan based key results, recommendations, and next steps



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Security Focussed "Activator" Workshops

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Secure Multi-Cloud Environments "Activator"

As organisations continue to adapt to hybrid and remote workflows, assessing your current security posture is vital. Microsoft Defender for Cloud will allow you to assess and protect your hybrid and multi-cloud infrastructure workloads, so that you can remain nimble, no matter the environment.

Security threats are compounded by the complexity of hybrid and multi-cloud environments. With more of our most critical data existing solely in the cloud, and maintaining consistent access controls is challenging, the need for integrated protection for your multi-cloud resources, apps and data is increasing.

To protect your most essential cloud-based data, and defend yourself against potential threats, you need a clear picture of your hybrid and multi-cloud security. This workshop will help you to assess your current security posture, broaden the scope of protected resources, and develop a plan of action for remediation, using products you already own.

What to expect:

1. Insight into the current state of your hybrid and multi-cloud security posture management and threat protection with an analysis on requirements and priorities.
2. Increased protection of additional hybrid and multi-cloud resources and a better understanding of how to prioritize and mitigate potential threats to all your existing resources and workloads.
3. Advice on reducing the attack surface area for hybrid and multi-cloud resources and workloads and in-depth guidance on how to integrate Microsoft Defender for Cloud into your security operations and reduce operational overhead.
4. A defined, personalized plan for actionable next steps, including a timeline for remediations, based on your organization's specific security needs and objectives

Some of our Workshop Customers

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Enabling & Innovating Modern Work

Modern Work

The the once coined "hybrid work" is now just work, the modern workplace as we knew it continues to evolve with distributed teams, new business models, and complex security issues. As organisations adapt to these new ways of working, they are faced with the challenge of how to bring together culture, technology, and space to best serve the needs of employees, managers and leaders.

Hybrid Meetings & Rooms

The Hybrid Meetings and Rooms Workshop is a modular engagement to help define your business priorities and scenarios that drive hybrid meetings.

This workshop is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning.

At the end of the workshop, you can expect actionable recommendations to deploy and adopt Microsoft Teams Rooms and hybrid meetings.

What to expect:

1. An evaluation of your current meetings, spaces and meeting rooms capabilities
2. Art of the Possible immersion experience to showcase Teams Rooms and hybrid meetings
3. Direction on how to transform to Microsoft Teams Rooms and hybrid meetings across your entire organisation
4. Customized report with actionable recommendations to ensure your organization can meet seamlessly and share information securely in a hybrid meetings environment

Collaborative Apps

Hybrid work transformed the way many of us run our businesses, with leaders working tirelessly to ensure their people could remain productive while logging in virtually. Even though hybrid work is our new reality, many employees are still having to continually switch between disparate tools to get their work done. This reduces performance, divides attention, and even lowers overall employee engagement

The Collaborative Apps Workshop looks at your unique business goals, workflows, and tools with you, then helps to create one central hub for all your work in Microsoft Teams. We guide you through ways to extend and customise your Teams workspace, beyond voice, messaging and calling by adding and connecting all the apps your people need to get their work done.

We then start you on a tailored plan to get your apps up and running - so you can start taking advantage of a centralised workspace right away.

What to expect:

1. Determine how to streamline processes and improve productivity and collaboration.
2. Identify and prioritise use cases for key requirements and challenges.
3. Develop an implementation plan and next steps for achieve your desired goals.

Modernise Comms with Teams Phone

The Modernise Communications Workshop is a modular engagement to experience the vision for Microsoft Teams Phone and advanced communication scenarios.

This workshop is designed to guide you through the process of a simplified enterprise voice solution with reliable, high-quality, integrated calling. Through 'Art of the Possible' demonstrations, use-case design, and deep-dive planning you will obtain actionable recommendations to deploy and adopt Microsoft Teams phone.

What to expect:

1. Evaluation of your current telephony and voice communication needs
2. Environmental and workload analysis, including existing infrastructure and telephony state
3. Demo of the end-to-end Microsoft Teams calling experience to showcase Microsoft Teams Phone as your telephony solution
4. Guidance on how to transition to a modern collaboration and communication environment
5. Customised, actionable recommendations you can follow to enable and adopt Microsoft Teams Phone

Enabling & Innovating Modern Work

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The the once coined “hybrid work” is now just work, the modern workplace as we knew it continues to evolve with distributed teams, new business models, and complex security issues. As organisations adapt to these new ways of working, they are faced with the challenge of how to bring together culture, technology, and space to best serve the needs of employees, managers and leaders.

Modern Endpoint Management

How are you managing your mobile devices, laptops, and other user endpoints? Do you know if your user’s devices are compliant with your IT policies?

Today’s users are looking for more ways to remain productive while working on any device. 95% of organisations allow personal devices in the workspace. This add additional risk, when you consider that 70m smartphones are lost each year.

This workshop will show you how to leverage intelligent security, risk-based controls, zero-touch provisioning, advanced analytics, and deep integration to the Microsoft products you already own and use.

What to expect:

1. Improve your Microsoft Secure Score with Microsoft Endpoint Manager
2. Discover and protect your endpoints by enforcing policies and deploying security tools.
3. Secure your users’ identities with multi-factor authentication and conditional access from any device
4. Enable your users to be productive with the applications they need, on the devices they want.

Next Gen Windows

In our new world of work the endpoint is the new workplace, and hybrid work is driving the endpoint strategy. The shift to remote and hybrid work represents a shift in how we think about providing people with the tools they need.

According to Forrester, 90% of organisations, anticipate seeing more usage on cloud platforms than ever before. As a result, optimising existing investments in cloud solutions remains a top priority.

The NextGen Windows Workshop helps you experience the value of Microsoft’s cloud solutions for end-user computing. These solutions include Windows 365, Windows on Azure Virtual Desktop, Windows 11 and Endpoint Manager.

What to expect:

1. Learn about end-user computing strategies, Windows 11, and Windows 365 endpoint modernisation.
2. Experience automatic PC and Cloud PC provisioning & management in a production environment.
3. Explore and plan next steps on how we can build out pilots and organisation wide modernisation.

Enable Front Line Workforce

As the hub for teamwork, Microsoft Teams is designed to help organisations improve collaboration and increase efficiency by automating key business processes.

The Enable Frontline Workshop, we will work through your various frontline worker challenges and pain points to identify top prioritised scenarios for your frontline workforce. We then start you on a tailored plan to get your apps up and running - so you can start taking advantage of a centralised workspace right away.

What to expect:

1. Identify and prioritise key use case scenarios
2. Showcase key Microsoft 365 products and services which can enhance and digitise the front-line workers to
3. Explore opportunities to streamline business processes and improve productivity outcomes – such as Connect and engage your workforce, Enhance workforce management, Increase operational efficiency and Safeguard your business
4. Provide an implementation plan and next steps to help you achieve your desired goals

Some of our Workshop Customers



Innovating the Employee Experience

Employee Experience

Employee Experience workshops are designed to showcase the ways in which Microsoft 365 can help organisations to reimagine the employee experience. With the Microsoft Viva, built on top of Teams, you'll experience how to extend Microsoft 365 and Teams to connect all employees with the organisation and to navigate the new reality.



Microsoft Viva

Designed to showcase how Microsoft Viva can help your organisation deliver personalised experiences to your employees with news, tasks, and conversations.

In this workshop, you will see how you can provide data-driven insights and recommendations, organise content and expertise, and deliver formal and informal learning when and where it's needed.

What to expect:

1. Culture and communications: Viva Connections
2. Productivity and wellbeing: Viva Insights
3. Knowledge and expertise: Viva Topics
4. Skilling and growth: Viva Learnings.

Following the workshop, we cover considerations around adoption of these tools.



Viva Insights

We dive deep into Microsoft Viva Insights which helps individuals, managers, and leaders gain personalised and actionable insights that help everyone get the best out of themselves, their teams, and their colleagues to help:

What to expect:

1. Showcasing Viva Insights through demos
2. Understand the impact of work patterns on productivity and wellbeing
3. Provide privacy-protected insights and actionable recommendations
4. Address complex challenges with advanced tools and capabilities of Viva
5. Developing joint plans and recommending next steps



Microsoft 365 Digital Workforce

For customers at the early stages of their cloud journey. Typically, those with a mix of collaboration products, on-premises and point solutions. In this workshop, we help to evolve to a hybrid work environment, and how to enable employees to be productive and secure with Microsoft 365.

What to expect:

1. Identify and prioritise key use case scenarios
2. Showcase key Microsoft 365 products and services which can enhance and digitise the front-line workers to
3. Explore opportunities to streamline business processes and improve productivity outcomes – such as Connect and engage your workforce, Enhance workforce management, Increase operational efficiency and Safeguard your business
4. Provide an implementation plan and next steps to help you achieve your desired goals

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