The Modern Lawyer Do you have what IT takes?

ALEX HOOPER, CTO AT CISILION



WE TRANSFORM BUSINESSES

Our mission is simple – to transform and connect business through next generation IT infrastructure.



The changing digital landscape



Need to transform to compete in the digital economy

Collaboration & UC

Alternative Billing Models **E-Discovery**

Social Networking

Alternative Legal Service Delivery Models

Legal Sector

Virtual Law Firms

The Multigenerational Workforce

> Legal Process Outsourcing

Eco-Consciousness

Globalisation

Work-Life Balance



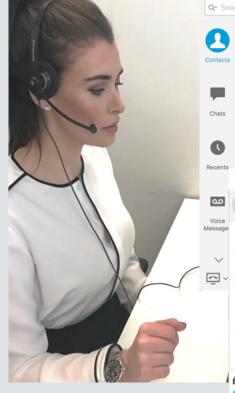
It all starts with a phone call...

THE MODERN LAWYER VS THE COMPETITOR

Do you have what IT takes?

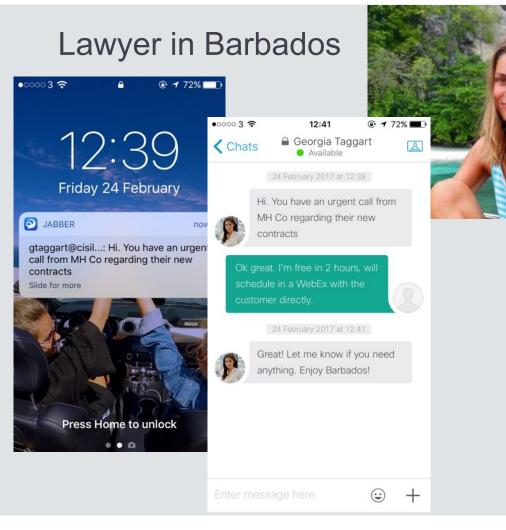
Availability

PA picks up the call



CISILION

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S	0	Ivanna Farrell Available @ HT					
ntacts	0	Joanna Leeming-Sykes					
	-	Kelvin Pritchard Do Not Disturb @ Leatherhead Of	fice				
hats	• چ	Mark Phillips Away					
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مە	0.	Valma Tikkakoski Available @ HT		+ …	42	X	v
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<u> </u>	Valma '	Tikkakoski					
			will schedule in a Web	Ex with the		1	2:40
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	Georgia	a Taggart					
	Great!	Let me know if you ne	ed anything. Enjoy Bar	bados!		1	2:41
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Access Skillset



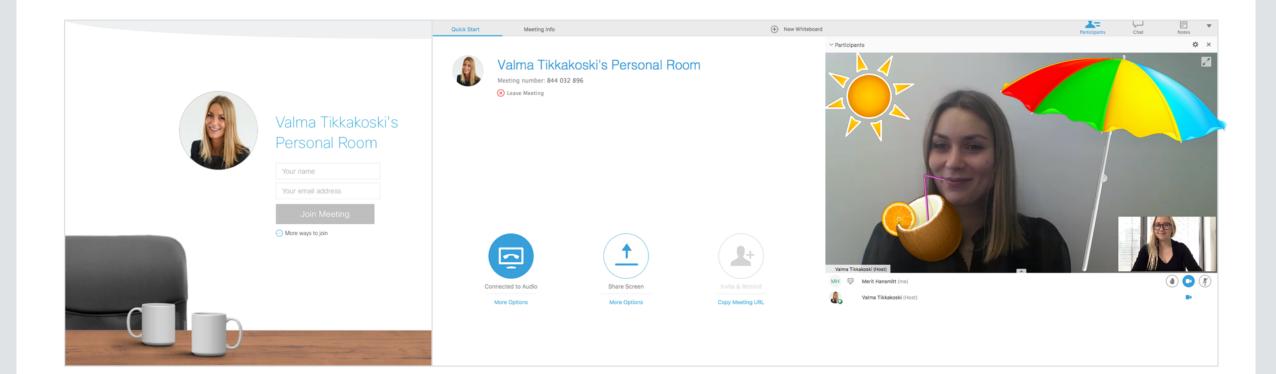
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Outlook ■ Join me now in my Personal Room Valma Tikkakoski <messenger@webex.com> Friday, 24 February 2017 at 10:49 VT To: O Merit Hansmitt This message is high priority. Manage Add-ins... lyAnalytics Webex Hello. Join me now in my Personal Room. Join WebEx meeting https://cisilion.webex.com/join/vtikkakoski | 844 032 896 Join by phone +44-203-478-5289 Call-in toll number (UK) 0800-051-3810 Call-in toll-free number (UK) Access code: 844 032 896 Global call-in numbers | Toll-free calling restrictions

Can't join the meeting?



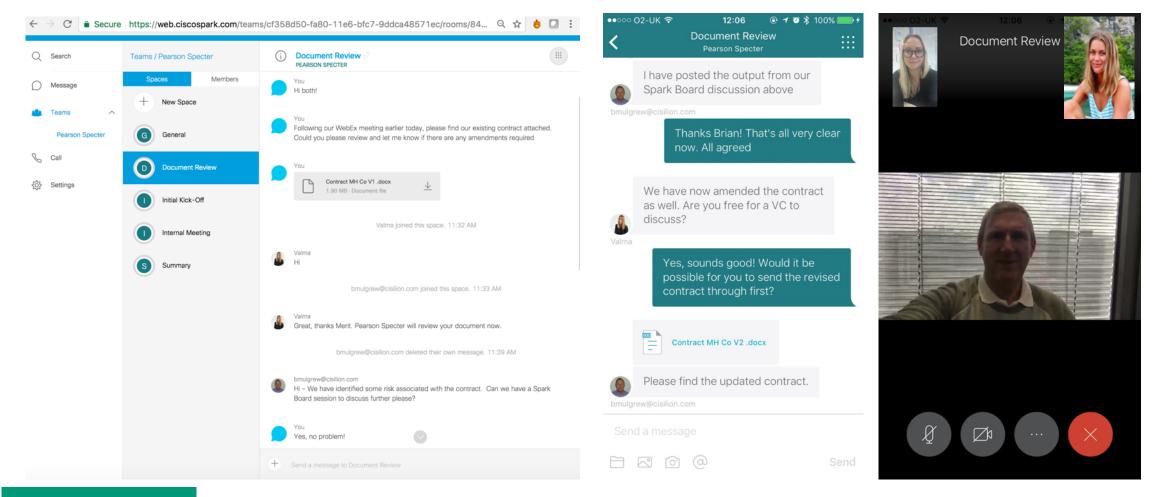
Enriched Customer Experience





Team Collaboration

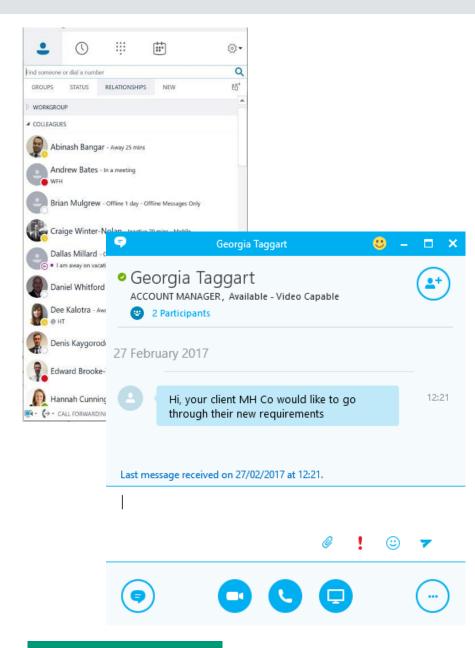
CISILION

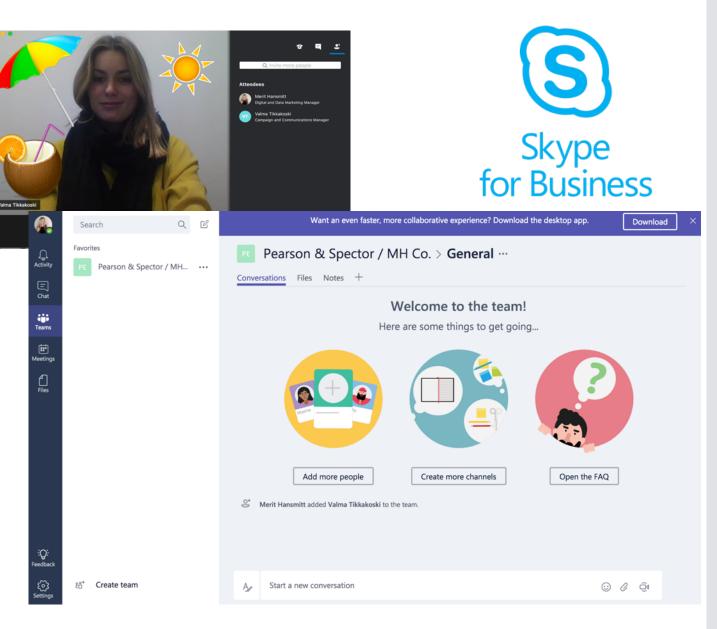


Global Reach & Interoperability









CISILION Collaboration enabled

Share information & ideas in real-time

Persistent spaces to discuss relevant legal topics

- Improve personal and team productivity, with more effective communication within client teams
- Get decisions made more quickly
- Support flexible working
- Bring people together easily across offices e.g. via video
- Work seamlessly with a consistent user experience

... & WIN THE CLIENT'S BUSINESS



Our experience in Legal



Alignment to core business values

International Reach

Excellence in client service
Deep industry knowledge



How do you start your journey?

